

FEATURE	BESPOKE REFERRAL	ADVISER FACILITATED	INHOUSE LEGAL COUNSEL	DOCUMENTATION ONLY
OVERVIEW	Traditional referral-based legal solution	Preparation of documents and advice to client, with facilitation by client's trusted adviser	Preparation of documents and advice to adviser with no client involvement	Preparation of documentation with no advice
BRANDING ON DOCUMENTS	View Legal	View Legal or co-branded with adviser	View Legal or white-labelled	View Legal or white- labelled
LEVEL OF ADVISER INVOLVEMENT	At discretion of adviser	High level of facilitation involvement	High level of involvement, primary focused on facilitation	Entire process, other than document production
LEVEL OF CLIENT INVOLVEMENT WITH VIEW LEGAL	At discretion of adviser	View Legal provide legal advice and sign-off to client	Nil	Nil
FORMAT FOR PROVISION OF INSTRUCTIONS	Web-based or in person	Web-based	Web-based or in person	Web-based
PRICING STRUCTURE	At least 3 fixed price service level package alternatives offered. All pricing provided up front and service guaranteed on an agreed scope of work.			
APPROPRIATE FOR	Advisers seeking specialist advice on a discrete situation, without playing a major facilitation role - secure in knowledge they will retain ongoing relationship with client	Advisers wanted a specialist legal solution while retaining control of the process	Advisers wanting peer review or specialist advice on discrete issues, without their client's involvement	Advisers comfortable providing legal signout on documentation produced by View Legal
COMMONLY USED BY	Lawyers, accountants, financial planners	Accountants and financial planners	Lawyers and accountants	Lawyers